

## Message Text

CONFIDENTIAL

PAGE 01 AMMAN 06733 101439Z

42

ACTION SS-25

INFO OCT-01 ISO-00 SSO-00 ( ISO ) W  
----- 058358

P 101423Z NOV 74

FM AMEMBASSY AMMAN

TO SECSTATE WASHDC PRIORITY 2996

C O N F I D E N T I A L AMMAN 6733

EXDIS

E.O. 11652: GDS

TAGS: ENRG, US, JO, XF

SUBJ: SUN OIL: ADVICE ON BUSINESS CONDITIONS

REF: A. AMMAN 6653

B. STATE 246117 (TOSEC 889)

C. AMMAN 6693

1. SAW CROWN PRINCE THIS MORNING ON SUN OIL QUESTION.  
HE WAS GRATEFUL FOR DETAILED EXPLANATION WHICH I GAVE HIM  
ON BASIS REFTEL B AND ESPECIALLY FOR INFORMATION ON OUR  
GENERAL SUPPORT FOR US BUSINESS INVESTMENT IN JORDAN.

2. REGRET THAT OUR ERROR HERE IDENTIFIED CABLE AS BEING  
FROM JACK O'CONNELL AS OPPOSED TO JACK SEIGLER OF  
SNODGRASS ASSOCIATES. NEVERTHELESS O'CONNELL'S INFORMATION  
WAS USEFUL BACKGROUND, AND GIVEN FACT THAT CONNECTION  
BETWEEN AGRICO'S ALLEGED INFORMATION AND SUN OIL WAS  
TENUOUS AT BEST SEEMS TO CLEAR THE AIR HERE. HASSAN,  
IN EFFECT, NOW UNDERSTANDS SUN'S DECISION WAS PROBABLY BASED  
ON GENERAL ECONOMIC DOWNTURN RATHER THAN ANY US ADVICE.

3. HASSAN TELLS ME THAT BASIS FOR DELAY IN MAKING  
AGREEMENT WITH SUN WAS THAT SNODGRASS RECOMMENDED, AS DID  
IRANIAN TEAM HERE ADVISING JORDAN, THAT NO DECISION BE  
MADE WITHOUT SEEING WHAT OTHER COMPANIES WOULD PRESENT IN WAY  
OF PROPOSALS AND BEFORE FULL TECHNICAL EVALUATION IS MADE.  
THIS SEEMS TO US REASONABLE PROCEDURE AND HASSAN BELIEVES IT  
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WAS BEST AND ONLY WAY TO PROCEED EVEN THOUGH IT MIGHT

HAVE RESULTED IN SUN DROPPING OFF.

4. SINCE AGRICO, MR. BABIT, IS APPARENTLY UNDER  
IMPRESSION, ACCORDING TO JORDANIANS, THAT WE DISCOURAGING  
INVESTMENT IN MIDDLE EAST, WOULD BE GRATEFUL IF DESK-LEVEL  
OFFICER COULD MAKE DISCREET CONTACT WITH HIM TO VERIFY  
THIS IMPRESSION AND, IF NECESSARY, CORRECT IT. PICKERING

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NNN

## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PETROLEUM INDUSTRY, FOREIGN INVESTMENT, INVESTMENT CLIMATE, ALLEGATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 10 NOV 1974  
**Decaption Date:** 28 MAY 2004  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GarlanWA  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974AMMAN06733  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D740323-0902  
**From:** AMMAN  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1974/newtext/t19741155/aaaabuye.tel  
**Line Count:** 68  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION SS  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** EXDIS  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
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**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** EXDIS  
**Reference:** A. AMMAN 6653  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GarlanWA  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 21 AUG 2002  
**Review Event:**  
**Review Exemptions:** n/a  
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**Review Media Identifier:**  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SUN OIL: ADVICE ON BUSINESS CONDITIONS  
**TAGS:** ENRG, US, JO, XF, SUN OIL CORPORATION  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005